

## Message Text

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ACTION NEA-09

INFO OCT-01 ISO-00 CIAE-00 DODE-00 DOTE-00 EB-07 FMC-02

INR-07 NSAE-00 CG-00 OFA-01 DLOS-05 L-02 XMB-04 PA-02

USIA-15 PRS-01 SP-02 SS-15 NSC-05 /078 W

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R 091347Z APR 75

FM AMEMBASSY TEL AVIV

TO SECSTATE WASHDC 6235

USDOC WASHDC

UNCLAS TEL AVIV 2120

FOR COMMERCE

E.O. 11652: N/A

TAGS: EWWT, IS

SUBJ: SHIPMENT TO ISRAEL OF EXIM-FINANCED EQUIPMENT

1. CATERPILLAR TRACTOR COMPANY'S ISRAELI REPRESENTATIVE, ISRAEL TRACTORS AND EQUIPMENT CO. LTD., HAS REQUESTED EMBASSY'S ASSISTANCE IN OBTAINING GENERAL WAIVER TO PERMIT ZIM LINES TO TRANSPORT TRACTORS TO ISRAEL WHICH ARE FINANCED UNDER EXIMBANK CREDIT. REPORT-EDLY UNTIL JUNE, 1974 CATERPILLAR'S EXPORTS TO ISRAEL WERE SHIPPED ON AMERICAN EXPORT LINES "ROLL ON - ROLL OFF" VESSELS ON US EAST COAST-ISRAEL REGULAR SCHEDULE OF TWO SAILINGS PER MONTH. HOWEVER, THIS SERVICE TO ISRAEL WAS DISCONTINUED LAST JUNE AND APPARENTLY WILL NOT BE RESUMED.

2. ONLY OTHER US LINE SERVING MEDITERRANEAN IS LYKES BROTHERS WHICH AGREED ON AN "INDUCEMENT BASIS" TO ACCEPT CARGO TO ISRAEL. RECENTLY CATERPILLAR HAS USED LYKES WITH SAILINGS OUT OF NEW ORLEANS EVERY TWO OR THREE MONTHS TO HAIFA. BUT NOW IT IS FEARED THAT VOLUME OF BUSINESS WILL NO LONGER "INDUCE" LYKES TO ACCEPT CARGO TO ISRAEL. IN ANY EVENT, ARRANGEMENT WITH UNCLASSIFIED

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LYKES IS UNCERTAIN AND GENERALLY UNSATISFACTORY.

3. IMPORTER OF COURSE WOULD PREFER TO TAKE ADVANTAGE OF ZIM LINES' REGULAR SERVICE FROM US EAST COAST. HOWEVER, SHIPMENT OF EXIMBANK FINANCED CARGOES ON FOREIGN VESSELS REQUIRES WAIVER IN EACH CASE ISSUED BY US MARITIME ADMINISTRATION. ISRAEL TRACTORS STATES THAT IT IS ALWAYS DIFFICULT TO OBTAIN THESE WAIVERS AND THAT A RECENT REQUEST FOR WAIVER FOR ORDER SCHEDULED TO BE SHIPPED ON ZIM VESSEL " VARDIA" FROM BALTIMORE ON MARCH 28 WAS IN FACT ROUTED.

4. IMPORTER STATES THAT BECAUSE OF REPEATED POSTPONEMENT OF SHIPMENTS, CATERPILLAR'S SALES IN ISRAEL ARE BEING SERIOUSLY JEOPARDIZED. IN CIRCUMSTANCES, EMBASSY RECOMMENDS THAT, UNLESS REGULAR SERVICE BY AN AMERICAN LINE CAN BE RESUMED, CONSIDERATION BE GIVEN TO ISSUANCE OF " OPEN GENERAL WAIVER" TO PERMIT CATERPILLAR EQUIPMENT TO BE SHIPPED TO ISRAEL ON ZIM LINES.  
VELIOTES

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CONSTRUCTION EQUIPMENT, EXPORT LICENSES  
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**Copy:** SINGLE  
**Draft Date:** 09 APR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
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**Disposition Comment:**  
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**To:** STATE COM  
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